



MEMBER BENEFITS

LONG ISLAND BOARD OF REALTORS®

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YOUR BENEFITS

Take advantage of what's included with your dues and make your LIBOR membership work for you and your business! Your LIBOR dues pay for itself with savings, special offers, and benefits through LIBOR membership. Bottom line, a LIBOR membership improves **YOUR** bottom line. Check out our robust menu of benefits enclosed.



ADVOCACY

LIBOR has our fingers on the pulse of local governments throughout Nassau, Suffolk and Queens, ensuring that our members' voices are heard. We continue to champion REALTOR® issues by engaging in political, legislative, and regulatory activities on behalf of LIBOR members, helping your businesses and bottom line.



AFFILIATE RESOURCE

With more than 100 local business experts that serve real estate professionals, members benefit from many exclusive offers from LIBOR affiliates saving you money on services and products that you need.



AWARDS

Boost your accolade resume and drum up business by applying for LIBOR's Spirit, Broker of the Year, Salesperson of the Year, Affiliate of the Year, Lifetime Achievement, and YPN 20 Under 40 Awards!



THE BROKER BRIEF

LIBOR offers its broker members an exclusive monthly newsletter with legal and regulatory tips, broker specific news, information on upcoming exclusive broker webinars and presentation decks for sales meetings to help brokers with risk management so that they can run profitable businesses.



COMMERCIAL RESOURCES

LIBOR offers resources to help you expand your commercial and investment property business to new heights, through commercial-focused networking, mentoring, education and marketing opportunities.



COMMITTEE OPPORTUNITIES

LIBOR offers its members a variety of committee and Board of Directors opportunities to help shape the real estate industry. Getting involved can be an important part of your success. Volunteering for committees allows you to share your ideas and experiences, network with industry professionals, and be a part of decisions that affect your business!



COMMUNITY OUTREACH

LIBOR offers members invaluable volunteer opportunities to learn, grow and serve with organizations such as Habitat for Humanity, Long Island Coalition for the Homeless, Island Harvest and City Harvest. REALTORS® give back to their community because That's Who We R® !



CUSTOM PRINT SHOP

LIBOR's Print Shop offers competitive member pricing and a variety of products such as business cards, booklets, flyers and envelopes to save you money on doing business.



CUSTOMER SERVICE TIPS

LIBOR provides exclusive member tips from OneKey® MLS Customer Service to teach and remind members about rules, regulations, and upcoming changes to your MLS, helping your business to run smoothly.



DISCOUNTS

LIBOR provides members with discounts and savings on services, attractions and products you want and need. Pay less on travel, car rentals, movie tickets, flowers, food and more! Money saved from discounts more than makes up for your membership dues!



DOCUMENTS ON DEMAND

By using LIBOR's Documents on Demand, members can quickly access online the forms needed for their business. Save between \$5 and \$27 per pack of forms plus shipping costs!



Get the experience of a REALTOR® national convention without the cost of travel! LIBOR's annual Education conference includes keynote speakers, CE by national trainers and networking with vendors and colleagues, all designed to improve your business!



Weekly news you need delivered right to your inbox, including upcoming events, classes, important industry information and the latest in cost-saving benefits. Stay subscribed to get the most out of your membership!



LIBOR Global has been a game-changer for our membership. By fostering connections and expanding horizons, we have opened doors that broaden our members' business, enrich their perspectives, and deepen their understanding of international opportunities. We are breaking barriers, bridging gaps, and creating a global network that enhances our members' professional growth and potential.



The Home for All of Us website has up-to-date information that helps LIBOR members educate the public on fair housing issues and advance fair housing in their communities. By ensuring that everyone can choose where they want to live, we have an opportunity to build stronger communities, support more stable neighborhoods and create a more attractive environment for businesses to grow.



LEADERSHIP ACADEMY

An invaluable experience, LIBOR's year-long Leadership Academy program grows leaders for the association, community and industry as well as forges lifelong bonds through courses, hands-on learning, field trips and more! Through networking, skills learned and knowledge gained, Leadership Academy graduates have the competitive edge!



LEARNING SOCIAL EVENTS

Join hundreds of your colleagues from across all Long Island markets to gain valuable information and make new connections. Economic Forecasts, MLS tools, Legal and regulatory hot topics, and more! Members have the opportunity to attend FREE or close to it. With many CE included events, open bars and food receptions, participating LIBOR members save over \$1K per year!



LEGAL ASSISTANCE

Under certain circumstances, including when the legal issues involved are of significance to the real estate industry as a whole, LIBOR Members may apply for financial assistance from the Legal Assistance Program to pay for legal fees, costs and expenses.



LEGAL HELPLINE

Through NYSAR, LIBOR offers its members FREE direct access to a qualified attorney who can answer questions related to licensed real estate activity. One phone call can potentially avoid professional liability and save you thousands of dollars in legal fees.



LIBOR offers all members FREE weekly updates on timely legal topics to help you navigate the changing landscape of real estate. LIBOR's legal tips provide valuable risk management information and best practices to help you stay in compliance, safeguard your business and prevent unfortunate errors that could cost you thousands of dollars.



LIBOR offers FREE monthly 1-hour CE legal updates to help members stay informed on the changing legal and regulatory landscape. By staying updated on the law, members can avoid making costly mistakes.



LIBOR meets members where they are! Members enjoy hyper local events for an invaluable networking and learning experience. New connections bring business opportunities!



LIBOR offers continuing education and designation/certification classes year round in your preferred learning format. With discounted member pricing on all LIBOR courses and a Virtual Education Discount Card offering, LIBOR saves members hundreds of dollars on courses required to run your business.



MARKET STATISTICS

LIBOR members receive monthly local and state market statistics that help you and your clients understand current housing trends. Send market stats to your clients and potential clients to gain and retain business!



METRO REALTORS® FCU

Metro REALTORS® Federal Credit Union supports the idea of working together as a community of REALTORS® to bring above average unique financial services to all LIBOR members. With low interest rates on car and personal loans, members enjoy great cost-saving benefits and even an opportunity to skip payments on loans if between commissions. Visit www.mrfcu.com



NEW MEMBER JUMPSTART

Being new to real estate can be overwhelming. LIBOR's New Member Jumpstart webpage is designed to give new members legal and compliance information that will help them safely jump right in to revenue generation.



NYSAR AND NAR

Membership at LIBOR is a three-way membership. Your membership in LIBOR automatically provides membership at the National Association of REALTORS® and the New York State Association of REALTORS®, both of which have a number of cost-saving benefits for members to use.



Through LIBOR's MLS, OneKey® MLS, members have access to tens of thousands of listings for sale and rent throughout the New York metropolitan area as well as the opportunity to post their own listings, increasing their chances of closing deals and generating revenue. With OneKey® MLS' cutting-edge technology, services and products, LIBOR members have the essential tools to help run their businesses smoothly and profitably.



With LIBOR's Ombudsman, Mediation, Grievance and Arbitration services, members are able to solve disputes quickly, confidentially and at minimal cost, saving hundreds if not thousands of dollars!



LIBOR offers members a free local safety alert program to keep you informed on when safety is threatened in your market in addition to annual safety programming and resources online year round. You cannot put a price on your life!



LIBOR provides members with access to national reports as well as NAR research reports tailored to our local Long Island market, such as the International Buyers/Sellers Profile and LIBOR Member Profile. Members can use the data they contain to improve business through knowledge of the latest trends and statistics. Get the data you need to help scale your business and impress your clients!



LIBOR hosts a variety of RPAC events throughout the year to help get elected the candidates who support REALTOR® interests. Relationships with key lawmakers and community stakeholders is crucial in the fight for preserving property rights and fair housing for all! Contributing to RPAC also saves you money in the long run! Your dollars help RPAC advocate for tax reforms and reductions in burdensome regulations.



LIBOR members have access to RPR® (REALTORS® Property Resource) which provides comprehensive data, powerful analytics, tools and property reports to help you do your business, “wow” your clients and close more deals.



With four convenient locations, LIBOR serves its members where they are, giving you time back to focus on your business.



Don't miss a beat! Stay connected to LIBOR's social media platforms to take advantage of all your membership benefits and stay up-to-date on relevant industry news for business success!



LIBOR's new and easier-to-navigate website gives members the information they need to keep their businesses running. From forms, onboarding information and Fair Housing updates, to webinars, online education, and everything in between, LIBOR has got you covered! Let our new consumer site be the resource for your clients and prove why working with a REALTOR® makes a difference!



LIBOR members enjoy weekly, one-hour lunch sessions Zooming valuable information for your business, archived so you never miss out. Webinar topics including business planning, REALTOR® tax strategies, OneKey MLS® tools, and more are geared toward helping our members save money in their daily business practice, while encouraging unlimited earning potential.





LEGAL

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COMMUNICATIONS

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GOVERNMENT AFFAIRS

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